

James Fisher and Sons plc



**Head of Business Development
for James Fisher Marine Services**

Location: Deeside

Competitive Salary / Package

This is a new position which will be based in Deeside or remotely and will report to the Business Development Director of JF Marine Services.

The successful candidate will be an integral part of the Marine Services Management Team focusing on planning and implementing marketing strategy. The successful candidate should have aspirations to take over as Business Development Director on the retirement of the incumbent.

Responsibilities will include indentifying and tendering for global opportunities and securing orders to satisfy the growth objectives of the business. The candidate will also be required to develop client relationships and contribute to the strategic direction of the business.

The role will require

- Strong self motivation, excellent communication and management skills
- A broad level of experience in the service industry with a project sales environment, preferably with knowledge of the marine industry and private sector tendering
- Sound commercial and financial awareness.

This is a senior role involving appreciable travel in the UK and occasionally overseas.

We are a rapidly expanding company and if you are interested in the challenge and rewards presented by this opportunity we will be keen to hear from you.

Apply with CV and full career details, two referees and present salary to:

Steve Trainer, Group HR Manager

James Fisher and Sons plc, Fisher House, PO Box 4, Barrow-in-Furness, Cumbria, LA14 1HR

email: hr.manager@james-fisher.co.uk

tel: 01229 615564